

## Why Select Victoria Capital Management, Inc.?

Investment Services & Characteristics	VCM	Stock Broker	Accountant	Financial Planner	Bank	Insurance Agent
Focus on Investment Solutions	yes	perhaps	unlikely	yes	perhaps	no
Client Collaboration-Team Effort	yes	unlikely	unlikely	perhaps	perhaps	unlikely
Fiduciary Responsibility-Client Comes First	yes	no	no	perhaps	perhaps	no
Customized Investment Strategy	yes	perhaps	perhaps	yes	unlikely	unlikely
Tax-Sensitive Portfolio Management	yes	perhaps	yes	perhaps	perhaps	no
Well-Documented & Implemented Process	yes	unlikely	unlikely	perhaps	unlikely	unlikely
Extensive Investment Experience	yes	perhaps	unlikely	unlikely	perhaps	no
Longevity of Investment Team	yes	unlikely	unlikely	unlikely	unlikely	no
Value-Added Performance Record	yes	unlikely	unlikely	unlikely	unlikely	unlikely
Personalized Communications	yes	unlikely	unlikely	yes	perhaps	perhaps
Video-Conferencing Capabilities	yes	no	unlikely	no	no	no
Availability of Investment Professional	yes	perhaps	no	perhaps	perhaps	unlikely
Internal Accounting System to Ensure Accuracy	yes	no	yes	perhaps	yes	yes
Third Party Custodian-Safety of Client Assets	yes	no	yes	yes	no	no
Collaboration with Existing Professionals	yes	unlikely	perhaps	perhaps	no	no